

ROUTING AND TRANSMITTAL SLIP

Date

20 October 1988

TO: (Name, office symbol, room number,
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Initials

Date

1. DIRECTOR OF INFORMATION TECHNOLOGY

2.

3.

4.

5.

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OPTIONAL FORM 41 (Rev. 7-76)
Prescribed by GSA
FPMR (41 CFR) 101-11.206

★ U.S. Government Printing Office: 1987-181-246/60000

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IBIS CORPORATION

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FRED T. MOLTHEN
PRESIDENT

October 13, 1988

Mr. Ray Huffstutler
Deputy Director for Administration
Central Intelligence Agency
Washington, D.C. 20505


Dear Mr. Huffstutler:

As you may be aware, IBIS Computer Systems, a small networking and connectivity company based in Herndon, Virginia, is currently working with Office of Information Technology to connect local area networks of personal computers to IBM mainframes and an assortment of mini-computers. Additionally, we are working closely with the National Security Agency and the Department of Defense. As a result of this work and our proficiency in the computer arena, we have experience working in environments that require connectivity between tempest computers as well as standard commercially available computer products.

With the multitude of hardware and software used at the Central Intelligence Agency, I believe that IBIS could assist in streamlining and integrating existing systems. Additionally, our expertise could be utilized in supplying and installing new, updated systems as well as in providing training.

Knowing how difficult it can be to find local, experienced firms with the appropriate security clearances, IBIS is an ideal candidate for the future computer needs of the CIA and would like to grow to be a larger supplier of networking to the CIA over the next few years. We welcome any assistance you can provide in helping achieve that goal.

Sincerely,


Peter K. Buckley
IBIS Computer Systems

PKB/pf/48